

# NEWS RELEASE

ACCREDITUK  
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## MIDLANDS BUSINESS AWARDED TECHNOLOGY STANDARD

CS Communications Services Ltd, a voice and data specialist based in the Midlands has been awarded the prestigious Accredited UK Standard, which recognises the best technology suppliers in the country.

CS Comms has clients around the country and is planning to use the Accredited UK standard to help grow their business. By completing the Accredited UK standard, they have been recognised as providing an efficient, honest and reliable service.

The Accredited UK standard is an independent quality mark that promotes trust in IT and helps suppliers prove their excellence. It proves to potential IT purchasers that companies holding the mark operate with appropriately skilled people, clearly defined processes, and that the company has a track record of meeting customers' expectations.

CS Comms offers voice and data solutions to help organisations improve their communications systems. The company has been working with local education authorities for many years and has provided voice and data solutions in more than 50 schools during this period. CS Comms recently completed a further four schools with a solution incorporating a new telephone and structured cabling system.

Martin Lake, Technical Director at CS Comms gave his comments on the project: "The project was challenging as all four sites were being refurbished during the school summer holidays. Working with building contractors can always be demanding especially within such rigid time scales. As a result of this CS Comms needed to ensure the projects were all managed correctly and the timescales were meticulously adhered to."

Martin went on to explain why CS Comms decided to take part in the Accredited UK certification: "We are already accredited by BSI who awarded us with an ISO 9001 certification in 1992. We have always had the vision to reach for excellence in all that we do. We want to set ourselves apart from others. The Accredited UK certification works hand in hand with ISO9001. As we are involved in the early stages of the standard we are benefitting from the growing brand awareness – we believe that Accredited UK for technology suppliers will be the equivalent of the Corgi registration for plumbers. Even going through the process has helped us to improve our sales and marketing processes."

The Accredited UK Assessor said: "CS Comms are a well established company, with well designed and mature internal management system processes, that have enabled them to achieve an impressive track record of achieving high levels of customer satisfaction over many years. They have a rigorous approach to ensuring that the work their professional engineers carry out is in line with the relevant industry standards. They have a dynamic and highly experienced senior management team focused on delivering on their well defined objectives and plan for further development and growth of the business."

Vaughan Shayler, Programme Director for Accredited UK said: "By using the Accredited UK standard, CS Comms are helping to make it easier for purchasers to feel confident to buy services from technology companies."

94% of people that we surveyed think that the Accredited UK standard is a good idea. That is because it solves their burning need – they can now get what they want without fear."



Left to Right:  
Trevor Bailey and Martin Lake of CS Communications Services  
with Abu Numan of Accredited UK

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